



QINLOCK™ (ripretinib) FDA approval

May 15, 2020



Introduction

Jen Robinson
Investor Relations

Deciphera Call Participants

Introduction	Jen Robinson Investor Relations
Opening Remarks	Steve Hoerter President and Chief Executive Officer
QINLOCK™ (ripretinib) Label and Data	Matthew L. Sherman, MD Executive Vice President and Chief Medical Officer
Commercial Strategy	Dan Martin Chief Commercial Officer
Closing Remarks	Dan Flynn Executive Vice President, Chief Scientific Officer and Founder Steve Hoerter President and Chief Executive Officer

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forward-looking statements as a result of various factors. Factors which could cause actual results to differ materially from those in the forward-looking statements include, among others, our ability to successfully commercialize QINLOCK, the impact of COVID-19 on our business and operations, our history of significant losses since inception, our ability to obtain necessary capital when needed on acceptable terms, the timing and results from ongoing or future clinical and non-clinical studies and trials, the possibility preliminary, top-line or initial data may not be indicative of the results of final data, unexpected adverse events, our ability to obtain regulatory approval or clearance of our drug candidates, our ability to manage third party drug substance and drug product contract manufacturers, actions of regulatory agencies, our ability to obtain and maintain reimbursement for any approved products and the extent to which patient assistance programs are utilized, any or all of which may affect the initiation, timing and progress of clinical studies and the timing of and our ability to obtain additional regulatory approvals, if at all, our ability to make QINLOCK and our investigational drugs available to patients, the inherent uncertainty in estimates of patient populations and incidence and prevalence estimates, our ability to comply with healthcare regulations and laws, competition from other products or procedures, our reliance on third-parties to conduct our clinical and non-clinical trials, our reliance on single-source third-party suppliers to manufacture clinical, non-clinical and commercial supplies of our drug

substance and drug product and our ability to obtain, maintain and enforce our intellectual property rights for QINLOCK and our drug candidates. New risk factors and uncertainties may emerge from time to time, and it is not possible to predict all risk factors and uncertainties. There can be no assurance that the opportunity will meet your investment objectives, that you will receive a return of all or part of such investment. Investment results may vary significantly over any given time period. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Deciphera recommends that investors independently evaluate specific investments and strategies. For further information regarding these risks, uncertainties and other factors, you should read the "Risk Factors" section of Deciphera's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020 filed with the Securities and Exchange Commission (the "SEC"), and Deciphera's other SEC filings.

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Opening Remarks

Steve Hoerter
President and Chief Executive Officer

Full Approval Granted by the U.S. FDA



**NOW
APPROVED**

QINLOCK is a kinase inhibitor indicated for the treatment of adult patients with advanced gastrointestinal stromal tumor (GIST) who have received prior treatment with 3 or more kinase inhibitors, including imatinib.

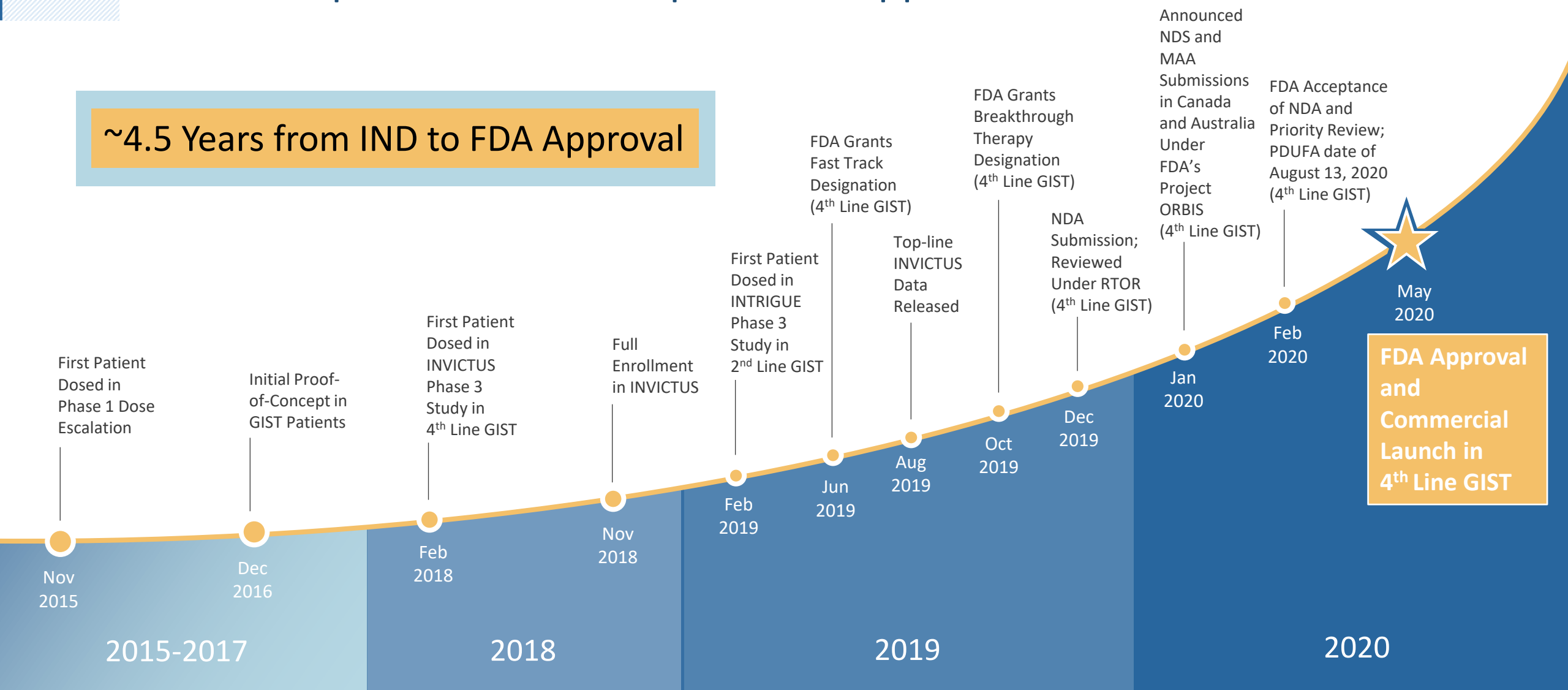


QINLOCK™ (ripretinib) Label and Data

Matthew L. Sherman, MD
Executive Vice President and Chief Medical Officer

QINLOCK™: Rapid Clinical Development to Approval

~4.5 Years from IND to FDA Approval



QINLOCK™: U.S. Prescribing Information Overview



INDICATION

QINLOCK is a kinase inhibitor indicated for the treatment of adult patients with advanced gastrointestinal stromal tumor (GIST) who have received prior treatment with 3 or more kinase inhibitors, including imatinib.

RECOMMENDED DOSE

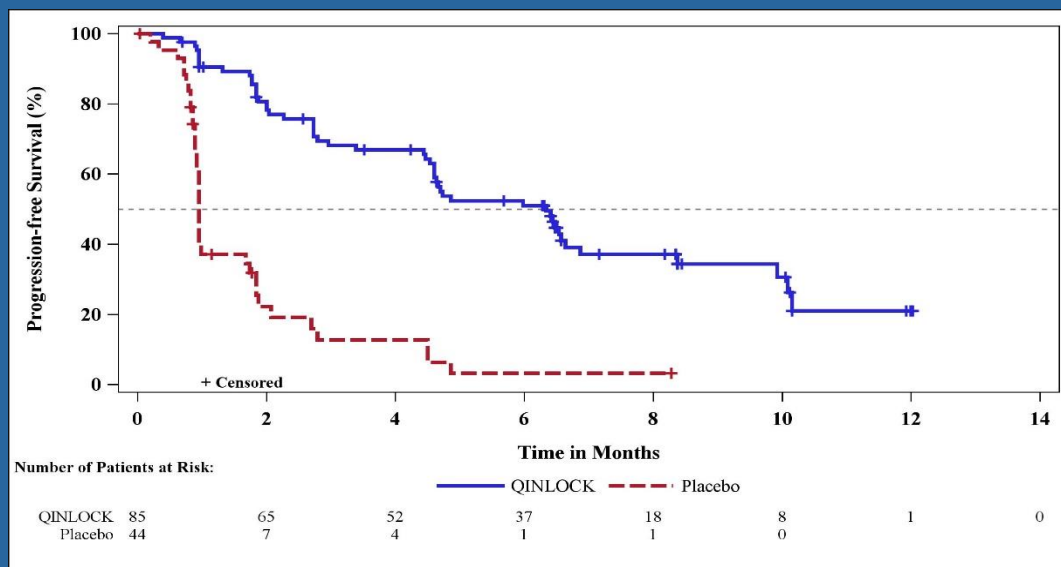
150 mg orally once daily with or without food.

QINLOCK is the first approved TKI designed specifically for GIST regardless of patients' mutational status

QINLOCK™: A Potential Best-In-Class Treatment for Advanced GIST

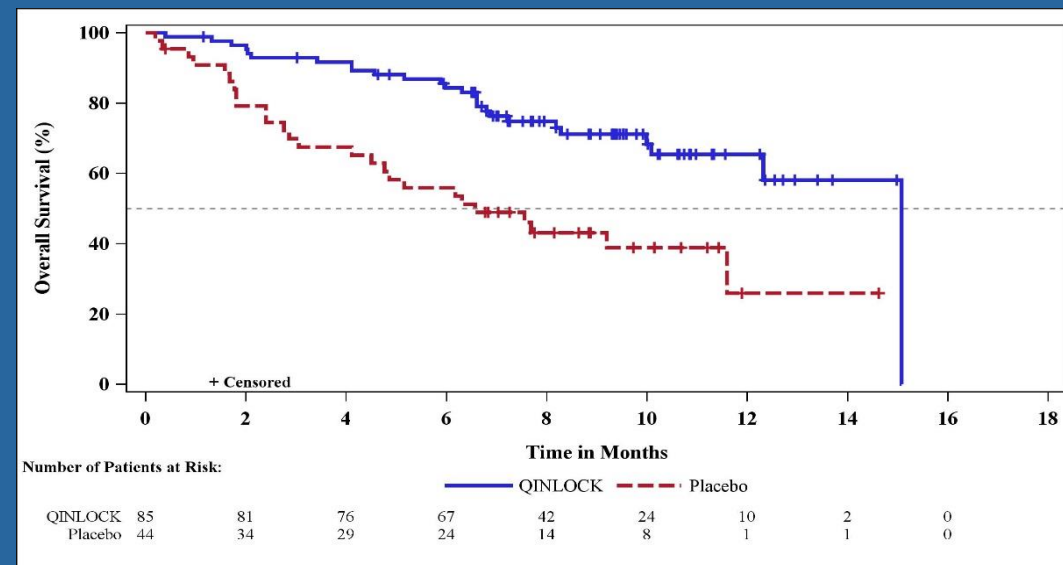
QINLOCK significantly improved **progression free survival** vs. placebo, reducing the risk of progression or death by **85%**

(median PFS of 6.3 months vs. 1.0 month;
HR=0.15, 95% CI (0.09-0.25), $P<0.0001$)



QINLOCK showed a clinically meaningful benefit in **overall survival** vs. placebo, reducing the risk of death by **64%**

(median OS of 15.1 months vs. 6.6 months;
HR=0.36, 95% CI (0.21-0.62))



Key secondary endpoint of objective response rate was 9.4% compared with 0% for placebo ($P=0.0504$)

QINLOCK™: Safety Highlights from the Prescribing Information

Most Common Adverse Reactions (≥20%; Any Grade)

- Alopecia, fatigue, nausea, abdominal pain, constipation, myalgia, diarrhea, decreased appetite, palmar-plantar erythrodysesthesia syndrome, and vomiting

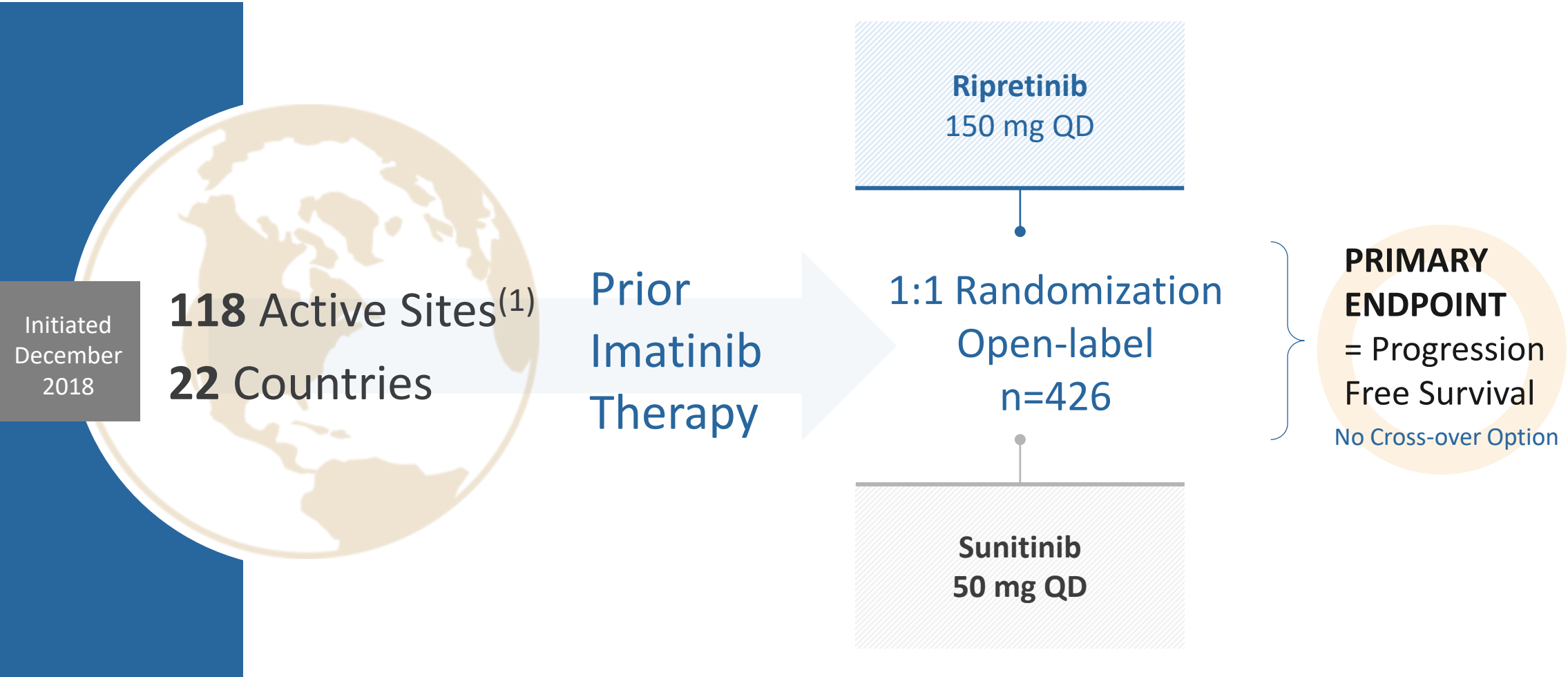
Warnings and Precautions

- Palmar-plantar erythrodysesthesia syndrome
- New primary cutaneous malignancies
- Hypertension
- Cardiac dysfunction
- Risk of impaired wound healing
- Embryo-fetal toxicity

Dose Modifications from INVICTUS Phase 3 Study⁽¹⁾

Any adverse reaction leading to...	RIPRETINIB (n=85)	PLACEBO (n=43) ⁽²⁾
Treatment discontinuation	7 (8%)	5 (12%)
Dose interruption	20 (24%)	9 (21%)
Dose reduction	6 (7%)	1 (2%)

intrigue > Ongoing Global Pivotal Phase 3 Study in 2nd Line GIST





Commercial Strategy

Dan Martin
Chief Commercial Officer

Significant Unmet Medical Need Post-Imatinib

Estimated Incidence of GIST: U.S. 4,000-6,000⁽¹⁾

2nd Line Treatment: **Sunitinib**

- mPFS=5.6 months; HR=0.33⁽²⁾
- mOS=17.0 months; HR=0.83⁽³⁾

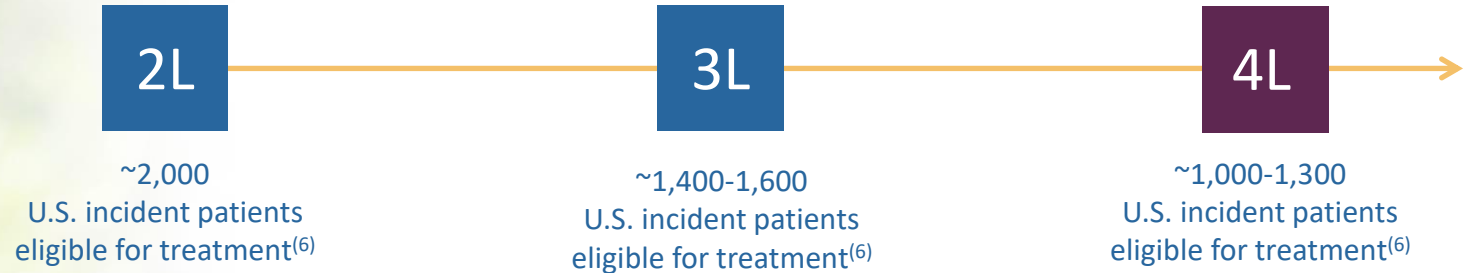
3rd Line Treatment: **Regorafenib**

- mPFS=4.8 months; HR=0.27⁽⁴⁾
- mOS=17.4 months; HR=0.91⁽⁴⁾

4th Line Treatment:

QINLOCK

- mPFS: 6.3 months; HR=0.15⁽⁵⁾
- mOS=15.1 months; HR=0.36⁽⁵⁾



Avapritinib is approved in the U.S. for GIST patients with PDGFRA exon 18 mutations only, which are harbored by an estimated ~6% of patients with newly diagnosed GIST.

QINLOCK™: 4 Strategic Objectives For Launch

1	Educate and raise awareness	<ul style="list-style-type: none">• Extensive mutational heterogeneity drives resistance to established therapies
2	Differentiate QINLOCK™	<ul style="list-style-type: none">• Novel switch control mechanism of action• Potent inhibition of broad spectrum of mutations in vitro• Potentially practice-changing efficacy• Favorable tolerability with low dose modifications due to AEs
3	Reach and impact GIST prescribers	<ul style="list-style-type: none">• Academic centers of excellence• Community practices
4	Optimize patient access	<ul style="list-style-type: none">• Deciphera AccessPoint™• Comprehensive patient support programs and resources

QINLOCK™: Launch Readiness



MEDICAL AFFAIRS

- ✓ MSL team built and engaging with KOLs in scientific exchange
- ✓ Publication plan implemented
- ✓ Medical information launch-ready



MARKETING

- ✓ Go-to-market strategies defined and launch tactics built
- ✓ QINLOCK marketing materials developed
- ✓ Launch plan adapted for virtual commercialization



MARKET ACCESS

- ✓ Market access field team hired and fully trained
- ✓ Payer meetings have been taking place for several weeks
- ✓ Distribution model in place
- ✓ Deciphera AccessPoint launched



SALES

- ✓ Sales team hired and fully trained
- ✓ Customer segmentation & targeting complete
- ✓ Remote detailing capabilities implemented
- ✓ Launch meeting complete

QINLOCK™: Value Proposition



Rare disease



High unmet need



Potentially best-in-class clinical profile



Commitment to patient access

QINLOCK™ is expected to be available next week

Insurance Support



Benefits investigations (BIs)

Comprehensive insurance verification for patients and providers



Prior authorizations (PAs)

For patients who require a PA, detailed information to support expedited submission



Appeals

If a health plan denies coverage, supportive documentation to assist with appeal submission

Financial Assistance



Commercial Copay Program

For eligible patients with commercial insurance, patients may pay as little as a \$0 copay



Connection to Foundation Funding

Patients with Medicare, Medicaid, or military insurance may be eligible to receive financial help from foundations or other third-party organizations



Patient Assistance Program

Patients with no insurance or no coverage for QINLOCK™ may qualify for free medication

Temporary Supply



RAPID START

The Rapid Start program can help patients that experience a delay in receiving a coverage determination to get started on QINLOCK™ right away. Eligible patients receive a 10-day supply



The BRIDGE program

With the Bridge program, patients who experience a gap in coverage may be eligible for a temporary supply of QINLOCK™. Eligible patients receive a 10-day supply



Closing Remarks

Dan Flynn
Executive Vice President, Chief Scientific Officer
and Founder



Closing Remarks

Steve Hoerter
President and Chief Executive Officer



DEFEATING
CANCER:
The Challenge.
Our Mission.

Q&A

THANK YOU

We are grateful to all the patients, their families, physicians, and nurses who participated in our clinical trials and played a significant role in making this moment possible.

Thank you to our team at Deciphera whose hard work and dedication led to our first FDA approval. We appreciate your dedication to those living with GIST. This would not have been possible without your efforts.

